AbsoluteValue®

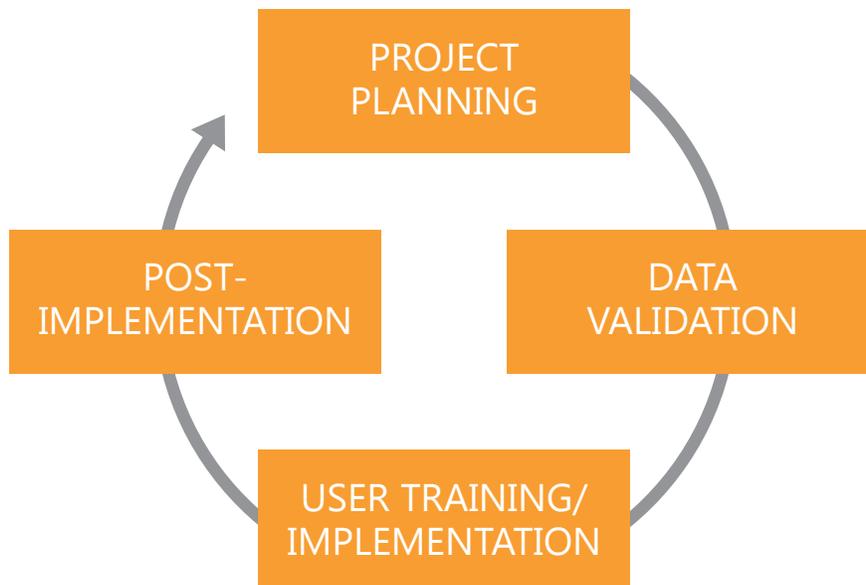*Demand Planning and Replenishment with Absolute Visibility*

PROCESS

With an emphasis on a quick and continuing ROI, the Absolute Value project methodology is a fundamental element of the solution. Two important factors that drive ROI are how quickly you can begin using the system, and how well it addresses your business needs. With an implementation timeline measured in weeks, not months, Absolute Value follows a structured approach that makes the entire process easier for distributors.

Based on experience with more than 300+ installations, the Absolute Value project methodology provides a proven and straightforward path to your success.

PROJECT METHODOLOGY

- PROJECT PLANNING
- DATA VALIDATION
- USER TRAINING/ IMPLEMENTATION
- POST-IMPLEMENTATION

PROJECT PLANNING
GETTING IT RIGHT FROM THE START

Establishing a solid foundation for the project is critical. The Absolute Value team provides the framework that will be used to drive the project. This planning phase kicks off with a face-to-face meeting designed to introduce the project teams, discuss goals, define roles and responsibilities, and review the project timeline. The result is a high-level project plan tailored to your company's needs.

DATA VALIDATION
SUCCESS IS IN THE DETAILS

Since any forecasting tool is only as good as the accuracy of its historical data, the most important and time-sensitive step of the implementation process is data validation. This step allows the team to review data integrity and begin developing customer-specific business scenarios. By analyzing the results of these scenarios, you can verify they are giving you the expected result. If not, you can drill down to explore the data further.

USER TRAINING/IMPLEMENTATION
IT'S ALL ABOUT BEST PRACTICES

A combination of on-site and remote training helps users achieve confidence with the system, and allows them to focus on business issues rather than manual tasks.

Absolute Value training goes beyond learning about fields and commands; users will also understand the "whys" behind the system's recommendations. And all training is done using a database with customers' actual data, creating a familiar user experience on which to build success.

POST IMPLEMENTATION
THE LEARNING NEVER STOPS

Support: Absolute Value's customer support philosophy is based on direct access to experienced implementation resources. Consultants are available to answer questions and provide specific recommendations.

Post-Implementation Review: For continued success, a post-implementation review is scheduled several months after go-live to check on the integrity of the solution. During this review, Absolute Value will make sure the system is still running smoothly and organizational goals are being met.

Educational Webinars: Periodic webinars are offered to drill down on specific ways to more effectively utilize your system. Topics include making the most of the software enhancements, FAQs, and "how-to" sessions regarding best practices of the solution.

User Group Activities: One complimentary registration for the annual Forecasting and Replenishment Forum is available to each customer company. This meeting provides educational opportunities and gives you a venue in which to meet and interact with peers.