



# Absolute Value<sup>®</sup>

*Demand Planning and Replenishment with Absolute Visibility*

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## Why Absolute Value?

Your ERP system is intended to handle the execution side of your business, while the Absolute Value demand planning and replenishment solution is designed to help plan and manage your largest and most costly asset, your inventory. This comprehensive solution encompasses the **product, people, platform, and process** crucial to a straightforward and low-risk road to inventory management success.

With your ERP and Absolute Value, you no longer have to execute without planning!





## PRODUCT

Absolute Value helps you get the right inventory to the right place, at the right time.

- Forecast up to 52 periods with a best-fit formula approach.
- Collaborate with your customers and vendors.
- Streamline your purchasing workflows.
- Manage low-usage, long-lead-time, and seasonal items.
- Deploy hub-and-spoke, inventory balancing, and branch transfers.
- Analyze your surplus and excess inventory.



## PEOPLE

The Absolute Value team has experience as both end users and software vendors. This unique combination provides:

- A well-rounded perspective on the complex needs of today's distributors.
- An experienced team that has partnered with more than 300 customers.
- Support from a company that prides itself in sharing expertise to help distributors achieve their demand planning and replenishment goals.



## PLATFORM

Your technology platform should support your business processes, not complicate them.

- Protect your existing software investment by extending your ERP system.
- Only license the users you need.
- Deploy it in the cloud for quick and easy startup.

The Absolute Value architecture allows you to focus on the activities that directly impact your business, helping you receive the ROI you are expecting.



## PROCESS

With an emphasis on fast and continuing ROI, Absolute Value has experience meeting the challenges facing distributors today. You will receive:

- A comprehensive and streamlined implementation, in weeks, not months.
- Training that goes beyond fields and commands; you'll understand the "whys" of the solution.
- Unlimited telephone and email support.
- Tools for continued success, including post-implementation optimization, educational webinars, and user group activities.